

07/12/2011 – The Answer Company expands its Professional Services with Epicor’s star Consulting Manager, Mark Leggett



Although The Answer Company has been a successful reseller of Epicor for many years, up until now the company has not had a dedicated Epicor Consultant. It is now excited to announce that Mark Leggett, CMA, ACMA (UK), has joined the team!

Mark Leggett has been one of the top Consulting Managers in the Professional Services Group of Epicor itself for many years, taking clients through over 100 successful implementations of Epicor 9, Vantage, and Enterprise. He specialized in implementing Epicor’s solutions in challenging situations where clients needed complete process reviews, or a client already had strong business processes in place. Mark’s ability to critique and take lead in a client’s full system design, as well as managing the Interface design for presentation to a client’s Technical staff, required him to understand each product in its entirety. This provided a significant benefit to clients, which The Answer Company’s clients will now be able to take advantage of.

Mark’s strong Project Management & Implementation experience is complemented with Financial Management, Accounting and IT skills. A member of both the Certified Management Accountants Society of British Columbia (C.M.A.) and the Chartered Institute of Management Accountants (UK – A.C.M.A.), Mark Leggett understands better than most the struggles the back office experiences and what is truly needed for a software solution to be successful. This knowledge, combined with years of Management Accounting experience in industries including Manufacturing, Retail, Construction & Services, and Chemical, is obviously a noteworthy asset to both The Answer Company and its clients.

This move will reinforce The Answer Company’s technical support services to its existing Epicor clients, as well as allow it to offer more detailed and comprehensive service to new clients interested in evaluating Epicor’s software solutions. Shawn Ostheimer, Owner & President of The Answer Company, stated “We are excited to welcome Mark to the team! He is a great asset and we are certainly strengthening our services group by adding one of the top Epicor Consultants in Canada to our group. Mark is not only enhancing our ability to better service Epicor E9 customers, but reinforcing our Sage X3 practice”.

Mr. Ostheimer’s reference to Sage ERP X3 highlights Sage’s largest ERP product, which has been experiencing great success in the market over the last few years. As one of the few resellers in Canada to offer Sage X3, and the only one with multiple successful implementations, The Answer Company is uniquely skilled with the product. Since Sage X3 is a great fit for Epicor customers looking for something a bit larger in capabilities, by strengthening their Epicor services, The Answer Company will provide a significant advantage to their clients – by offering the full range of software solutions with an expert team, all in one place.

For more information, please contact The Answer Company at info@theanswerco.com or Mark Leggett directly at his new email, mleggett@theanswerco.com.

About The Answer Company

Since 1995, The Answer Company has become one of the largest nationwide Sage Software Partners in Canada to specialize in its full range of products, while also specializing in other software solutions, such as Epicor.

The Answer Company's proven track record and knowledgeable consultants can help with the discovery and implementation of your software solution.

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ABOUT THE ANSWER COMPANY

The Answer Company was founded in 1994 by Shawn Ostheimer, who continues to manage the company's growth. The business is based on building successful relationships with clients, and although these days most companies will suggest the same, The Answer Company is happy to share references to back up this claim.

In addition to loyal customers, The Answer Company also has loyal staff, believing there's a direct connection between the two. At the heart of The Answer Company is a dedicated team of professionals with a wide base of technical & application expertise, all committed to providing excellent customer service. The designers, technical staff, installation experts, trainers and consultants partner closely with your firm to uncover your key business needs, develop software solutions, and ensure effective & efficient implementation, as well as long-term support.

Collectively, The Answer Company's consultants in Vancouver, BC, Calgary, AB and Toronto, ON have over 100 years of experience installing and supporting Sage & Epicor software, so you can rest assured that it will deliver the business value you expect and need, both now and in the future.

ABOUT EPICOR

Epicor® provides a new approach to the way enterprise resource planning or ERP systems and business software solutions are designed, built, and used. It has redefined ERP software to maximize productivity in every area of your organization. ERP is the tool that can inspire your company to innovate and think differently about your business, so that you can ultimately deliver inspiration to your customers. Epicor ERP is business software that can open vistas of possibility not previously imagined.

Serving 20,000 customers in more than 150 countries, Epicor's ERP software provides a single point of accountability that drives increased profitability, whether you're operating on a local, regional or global scale.