



Sage ERP X3 Dashboards: *Monitoring KPIs for the Food and Beverage Industry*

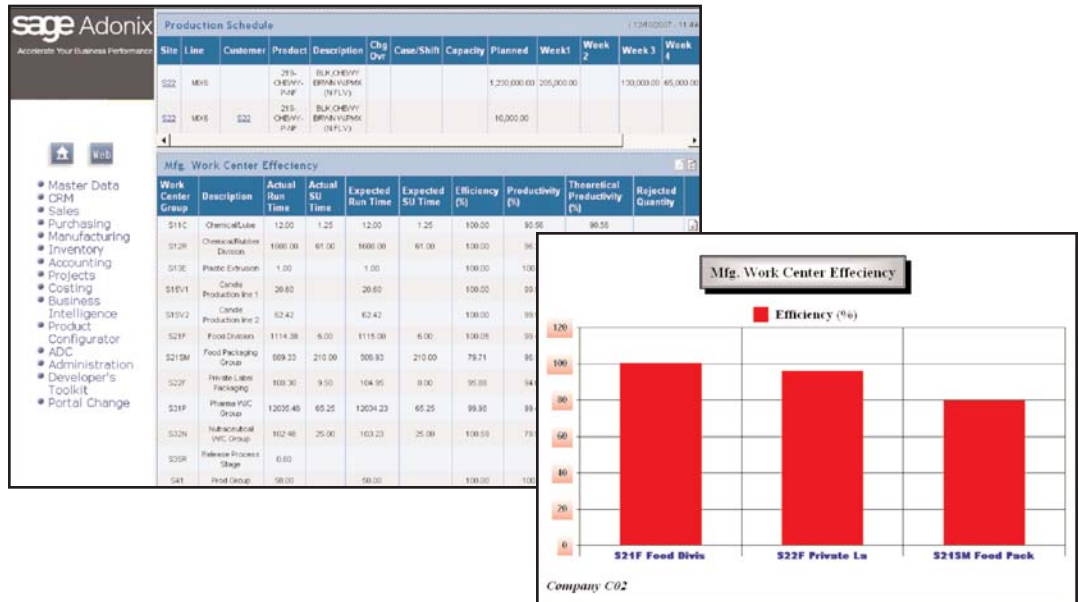
Sage ERP X3 Process software offers dashboards that help users monitor the status of key performance indicators (KPIs) at a glance and send alerts when performance deviates from predefined targets.

The dashboards build on Sage ERP X3's intrinsic business intelligence capabilities by providing user-defined, actionable, up-to-the-minute graphical representations of key statistical information. Dashboards can help boost profits by providing instantaneous access to key company data, allowing management to quickly react to changing business conditions.

Sage ERP X3 tracks industry-specific KPIs for food and beverage manufacturers. Some of the key indicators include those related to:

Production Control.

To foster an effective manufacturing process, Sage ERP X3 monitors a variety of indicators related to production efficiency. Measurements like fill rates, batch yields and capacity utilization will help company management control resources including raw materials, equipment and personnel.



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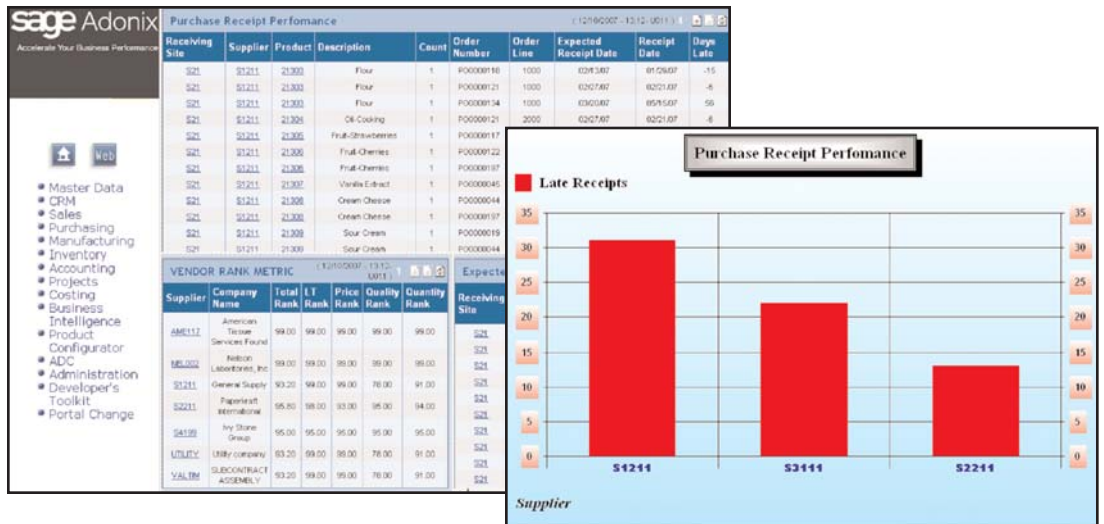


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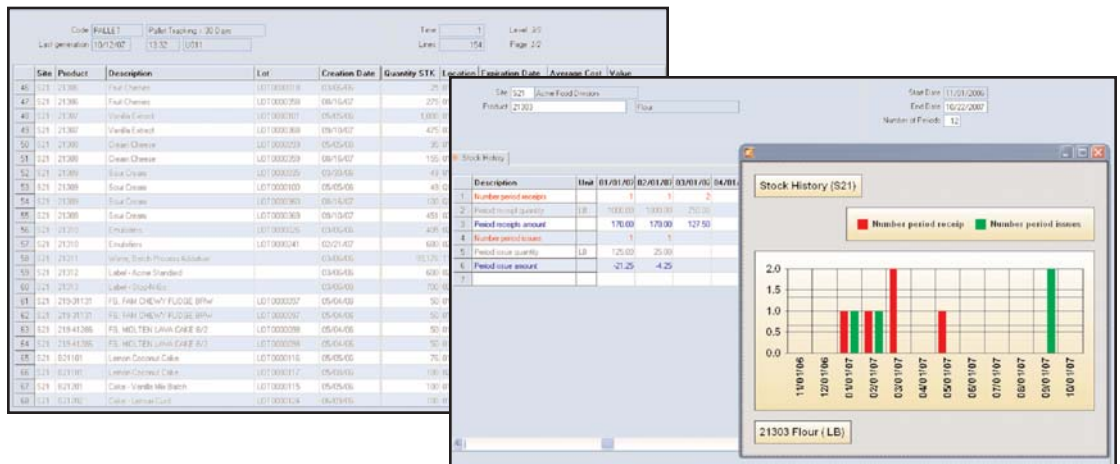
Vendor Management Systems.

A good vendor management program will assist companies in ensuring the highest quality raw materials are delivered on time and at the best price. Sage ERP X3 tracks items rejected at receiving, on time delivery performance and purchase price variance (PPV).



Product Usage.

To help achieve successful inventory management, Sage ERP X3 measures lot usage visibility (% of lots expired) and product expiration (% of SKUs expired) metrics. The system accommodates first in, first out (FIFO) usage of raw materials as well as first expired, first out (FEFO).





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Customer Satisfaction.

Maintaining high customer satisfaction levels is critical to the success of any business. Sage ERP X3 tracks key indicators that can affect a customer's perception of quality, including on-time delivery performance, fulfillment rate (considering backorders and turnaround time) and metrics related to service and support, such as the number of complaint calls or return material authorizations (RMAs).

The screenshot displays the Sage Adonix ERP X3 dashboard interface. It features a navigation menu on the left with categories like Master Data, CRM, Sales, Purchasing, Inventory, Reporting, Expenses, and Portal Change. The main area is divided into several data tables:

- Service Requests:** A table with columns for Customer, Sequence No., Date Created, Support contact, Severity level, and Title. It lists various support requests such as 'Detect ion', 'Site Ge Change', and 'Gear is not working'.
- Service Responses:** A table with columns for Person, Customer, Serv. Req. No., Date Created, Executed, and Problem Resolved. It shows responses to service requests, with 'Yes' or 'No' in the 'Executed' and 'Problem Resolved' columns.
- Credit Hold Orders:** A table with columns for Bill to, Order Number, Amount, Authorized Credit, Credit Used, Credit Status, and Count. It lists orders with amounts ranging from \$1,261.67 to \$28,345.91.
- Customers with Invoiced AR:** A table with columns for Bill to, Name, Amount, and Due Date. It lists customers like 'Hess Food Institute' and 'S&S Distributors'.
- Late Sales Orders:** A table with columns for Customer, Order Number, Amount, Allocation Status, and Shipment Status. It lists late sales orders with amounts ranging from \$89.00 to \$11,400.00.

Well-defined dashboards containing the indicators mentioned above will help companies make timelier, more informed decisions. With a comprehensive view of customer, inventory and revenue data, management can instantaneously spot trends in sales, service and profitability levels so they can maintain a competitive advantage in their markets.