

Expand Your Business with New Field Services

GROWTH is a challenge for any business, and field service is an attractive expansion option for many firms.



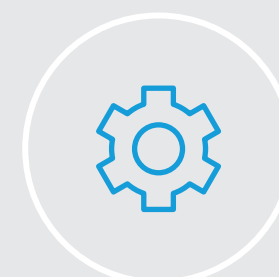
Services
Businesses



Distributors



Construction &
Property Managers



Manufacturers

SALES OPPORTUNITIES



Companies already know their customers, and they are in a great position to develop profitable add-on capabilities—and to stop leaving this valuable business on the table.

- ✓ Preventive maintenance
- ✓ Service contracts
- ✓ Spare parts
- ✓ Overhauls
- ✓ Multi-site contracts
- ✓ Major projects
- ✓ Cross selling and up selling products and services, including referrals for partner companies

FIELD SERVICES MANAGEMENT

CUSTOMERS

- ✓ Start with customer relationship management (CRM) for handling marketing, leads, sales and quotes
- ✓ Keep customer information current, including locations, staff, contracts, equipment, service history and warranty status

ORDERS

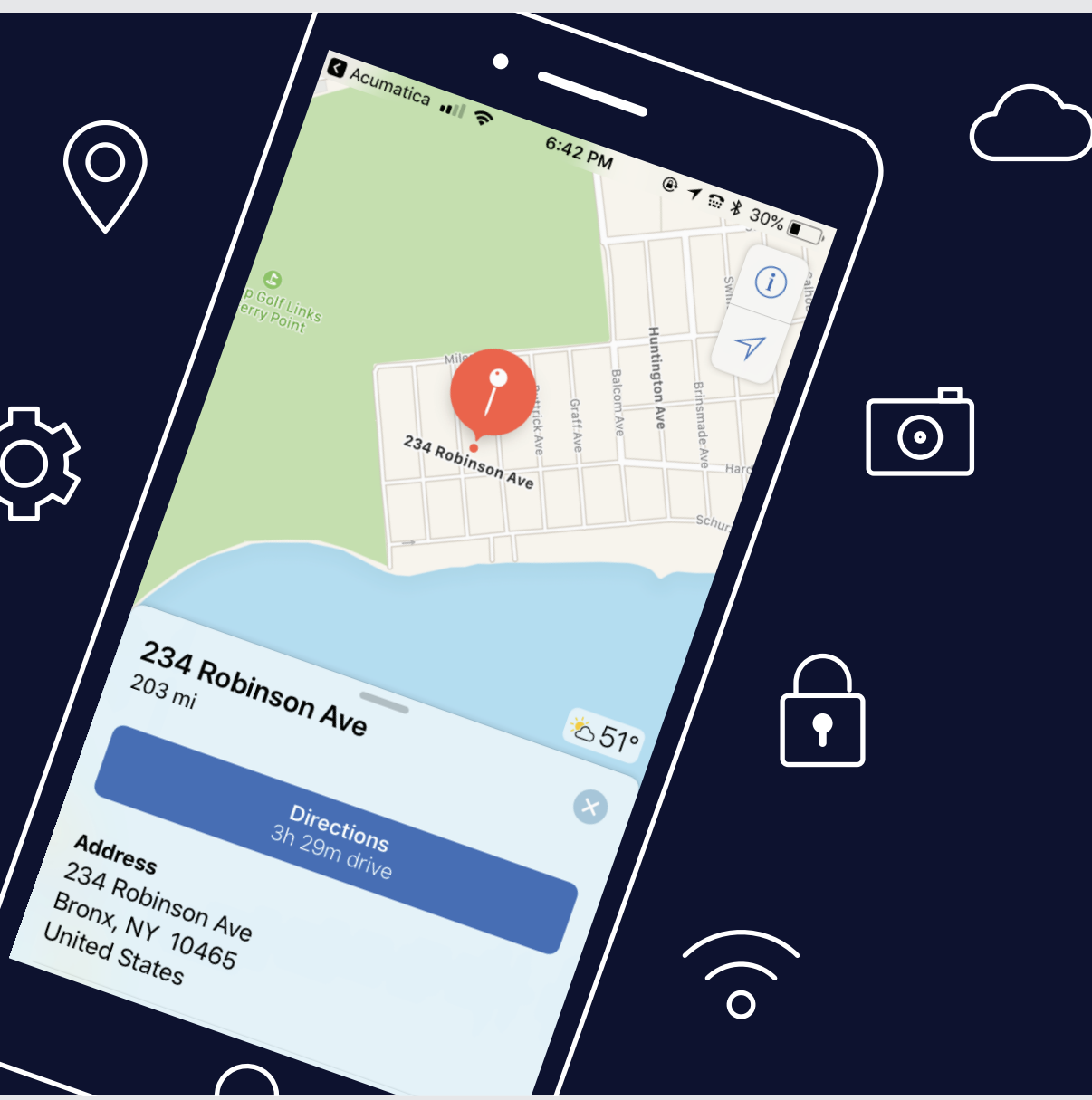
- ✓ Enter parts and service orders
- ✓ Price and discount accurately
- ✓ Assign subcontractors
- ✓ Schedule and route field staff
- ✓ Use project accounting for large opportunities

STAFF & EQUIPMENT

- ✓ Manage service staff, skills and certifications
- ✓ Control service vehicles, equipment and specialty tools

PRODUCTS

- ✓ Track warehouse, branch and truck inventory
- ✓ Manage lot and serial numbers, as well as backorders



100% MOBILE

- ✓ Easy to use on any device, anywhere, anytime
- ✓ Secure, private and controlled access for technicians, engineers and managers
- ✓ Phone and tablet barcode scanning, photos, videos, GPS location, maps and dictation for field use

MODERN SOLUTION

It takes the right team and resources to be successful in field services, as well as the right systems to manage it.

Acumatica true cloud ERP supports distributors, manufacturers and services businesses with fully integrated field service management.

- ✓ One system including accounting, distribution and manufacturing
- ✓ Built in document management and business intelligence
- ✓ Licensed by what you use—not the number of users
- ✓ A true cloud, SaaS solution on Amazon

