



THE ANSWER COMPANY

PRODUCT BROCHURE

Sage X3

More than a traditional ERP

sage | Authorized Partner



We've reduced our inventory carrying costs by 30% – that represents nearly \$500,000 in cash freed up. Inventory turns are up by 20%. The time to produce a custom quote is down by 75% and we added over 100 customers in one year."

— Rich Sade
Vice president and COO, S&S Hinge Company
Chicago, IL



Embrace change at speed

Solution Benefits

Sage X3 helps businesses thrive and stay competitive in the face of growing complexity and competitive pressures. This complete business management solution transforms how you manage operations, processes and people, allowing you to respond faster to changing customer demands.

Sage X3 is faster, more intuitive and more customizable than conventional ERP systems. Sage X3 is available through multiple cloud deployment options, giving you the flexibility to choose the cloud offering that works for your organization.

Thrive as
a global
business

Gain faster
business
insight

Tailor your
experience

Intuitively
manage
operations

Generate
industry
leading ROI

Uncover the
benefits

“We have more than 40,000 part numbers, thousands of customers, and dozens of locations. It is vital to our success that we have the products our customers want available when and where they want them. Sage X3 helps us do that.”

— Rich Unterbrink
IT Manager, Russell Sigler Inc.
Phoenix, AZ

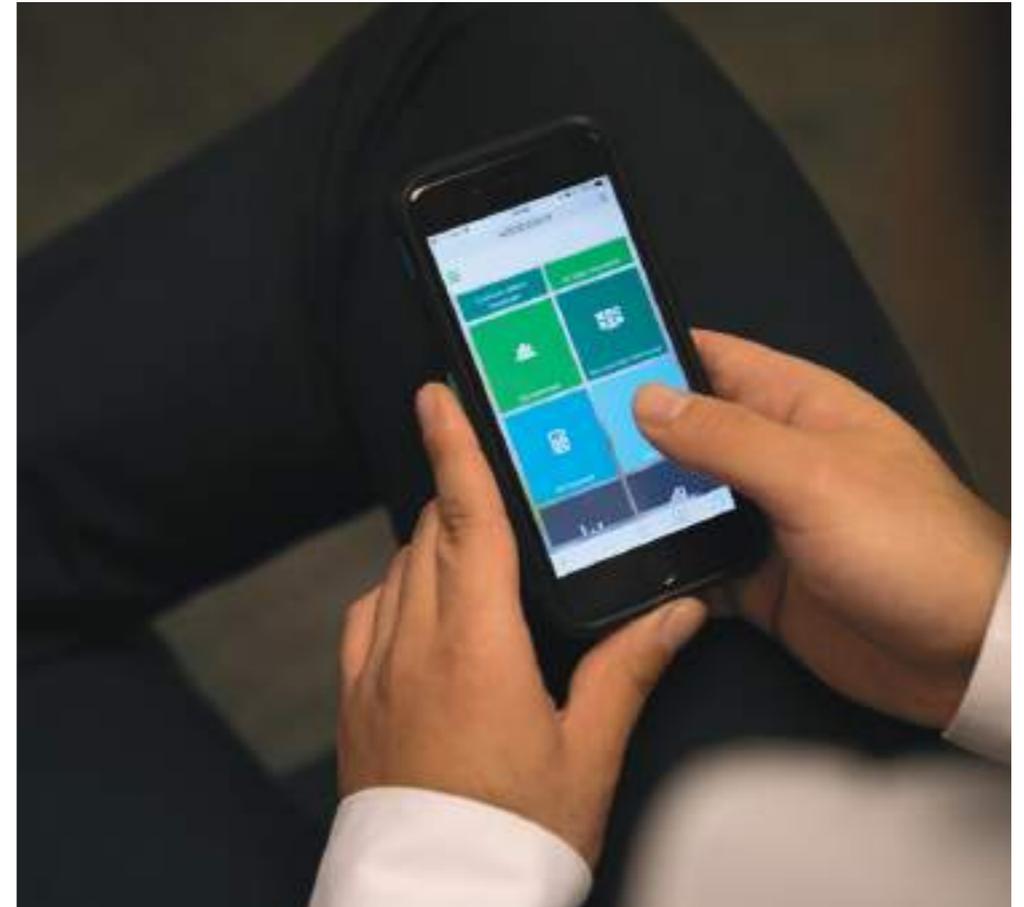


Thrive as a global business

React more quickly to changing customer demands while maintaining control

With Sage X3 you can:

- Achieve faster customer response times by running an agile, connected organization across multiple companies, business units and sites
- Maintain one system of record across globally distributed operations for accurate planning and forecasting
- Maintain local compliance with multi-currency, multi-ledger, multi-legislation and multi-language functionalities
- Streamline international transactions and invoicing, adhering to local banking formats, and consolidate foreign operations for simpler financial reporting
- Automate tax declarative processes, from translations to electronic submissions, and adhere to local requirements



Gain faster business insight



Increase customer satisfaction and remove administrative burden with faster, more flexible and more efficient processes powered by data

With Sage X3 you can:

- Generate insight with data across multiple machines and sources and create consistent analytical models
- Give your team personalized information with access to live dashboards customized for specific business roles to monitor performance and alert them to abnormalities in the business
- Create customizable scoreboards for individual business roles; navigate up and down the audit trail to manage risks
- Distribute consistent reports across the organization, trigger alerts and workflows based on KPIs; enable collaboration to make better decisions
- Stay compliant with local data regulations such as the General Data Protection Regulation (GDPR)

"We achieved a full return on investment by the end of the first year through labor savings and improved accuracy."

— Marc Lefebvre
Vice President and CIO, Ganong Bros. Limited,
New Brunswick, Canada



Tailor your experience

Enable your team to work smarter and more efficiently with a modular and flexible system that will grow

With Sage X3 you can:

- Configure your solution to support your industry-specific processes, from manufacturing and distribution to business services
- Create personalized user experiences for your team using powerful configuration capabilities
- Build a custom solution by accessing specialty applications built by Sage's vibrant partner ecosystem and develop new applications using industry-leading development tools
- Choose to run your solution in the cloud, as a Sage service, on your partner's data center or on your own infrastructure



“Sage X3 offers the best combination of functionality, technology, value and implementation methodology of all the systems we evaluated.”

— Terry Steinberg
Vice President and CIO, Acetor Corporation,
New York

Intuitively manage operations



Stay competitive in the face of growing complexity using an end-to-end solution to manage your operations and people

With Sage X3 you can:

- Streamline core processes to accelerate the management of business across procurement, manufacturing, inventory, sales, customer service and financials
- Reduce business complexity using easy-to-use business applications that are tailored to your specific business needs
- Drive continuous improvements with quality management non-conformance and non compliance capabilities allowing you to identify issues, reduce costs and improve customer experiences
- Improve cost management and gain better control of project profitability
- Quickly adapt procedures to changing regulations and compliance requirements
- Stay productive from anywhere with intuitive mobile applications allowing you to check inventory, take customer orders, approve purchases and view key performance indicators on the go

“The allocation logic in Sage X3 helps us optimize our fulfillment process by finding and selecting the orders that we can ship complete based on the stock we have on hand.”

— John Hill
Vice President of Administration
Carson Home Accents, Pennsylvania



Generate industry leading ROI

Achieve 177% ROI with a 5-month payback period¹

With Sage X3 you can:

- Reduce administrative burdens by automating key accounting and finance tasks such as processing orders, invoicing, and managing journals
- Enable faster production cycles and faster response times, while efficiently managing the supply chain
- Spend more time focusing on new business services and driving out inefficiencies
- Partner confidently with Sage, a champion of business builders for over 30 years that now serves over 3 million customers on multiple products across 25 countries
- Operate efficiently with a global partner network and services team offering worldclass support

¹ Forrester 2016 total economic impact analysis of Enterprise Management points to risk-adjusted benefits of \$1,722,180 over three years versus implementation and operating costs of \$620,870, equating to a net present value (NPV) of \$1,101,310 for a Sage cloud subscription. The risk-adjusted ROI was a very favorable 177%, and the payback period was a quick five months on average for Enterprise Management customers participating in the research.



"The proof is in the numbers. Empire has grown over 300% since implementing Sage X3. We saw immediate performance increases, including a 30% reduction in productive labor and consolidation of an entire warehouse facility footprint, and annual savings of around \$400,000."

— Robert Turtledove
President and CEO at Empire Candle Co
Kansas City, KS



Sage X3

Solution Overview

FINANCIAL MANAGEMENT



Budgets & Accounting
Fixed Assets
Financial Reporting
Dashboards

SUPPLY CHAIN MANAGEMENT



Purchasing
Inventory & Warehousing
Sales & Customer Service

PRODUCTION MANAGEMENT



BOM & Production Planning
Shop Floor Control
Quality Control
Non-Conformance

PROJECT MANAGEMENT



Project Definition
Project Execution
Time Sheet
Financial Tracking

Cloud:  amazon
web services™

Mobile:    Windows 10

Focus on what matters most: delivering high quality products and services



Uncover the real benefits of automation and data exchange

Discover how the scalability of Sage X3 can help you reduce business complexity and thrive.

Contact us at: info@theanswerco.com

Call us at: 866.670.6686



THE ANSWER COMPANY

About the Answer Company

The Answer Company is a leading supplier of business management software and technology consulting services. Since 1995, it has been helping businesses answer the difficult questions with regards to investments in technology and information systems. Working from offices across Canada, they serve national & international clients with a wide range of ERP solutions and numerous complimentary solutions that are powerful & flexible, and backed by industry expertise. The Answer Company's goal is to make businesses more successful at what they do and gain confidence to make profitable moves in their respective industries.

For more info, visit: www.theanswerco.com/

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