

# Sage X3 for Agriculture



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Adopt a faster, simpler, more flexible solution with full business management and HRM capabilities. With Sage X3, you are choosing the next generation of business management solutions to cope with the many diverse and complex requirements of the agricultural industry, all the while providing you with full visibility and traceability, from farm to fork. Sage X3 will help you stay agile and meet whatever demands come your way brought about by ever changing geographical conditions, increasingly stringent regulations and compliancy controls.

Sage X3 runs your business faster than ever before, with a cohesive, enterprise-class solution to manage all of your core business processes—from purchasing to finance, inventory management, logistics and distribution, asset management, farm management, customer service and sales. It accelerates collaboration and reporting, and delivers real-time insight into all costs and operational performance. Sage X3 is ready for you, is easily and quickly adapted to the specific needs of your business in many languages across most countries and legislations. It's also highly scalable so you'll never run out of capacity again, adapting to your changing needs as you expand into new markets, locally and globally. Sage X3 will help you drive efficiency, manage costs and control spend.

Recognizing the breadth of agricultural barriers in this industry, Sage X3 comfortably addresses the varying needs in your Supply Chain, Retail operations, Farm Management, Imports and Exports, Contracts and Financial Services, Trade and Human resources. Tried and tested solutions from Sage X3 include those for Fruit and Veg, Flour Mills, Alfafa and Hay Drying, Winemaking, Olive Oil Mills, Nuts and Grain Management, Tomatoes, Dairy and Meat, Livestock and Co-ops.



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# Running your business does not have to be complicated

## Get more done, faster.

Increase user productivity and accelerate adoption with an intuitive web user interface that your users can easily personalize to work the way they do, driving efficiency and eliminating administrative overheads.

## Go where your business takes you.

Access your data on mobile devices, check your inventory, take customer orders, manage costs and approve purchases, view key performance indicators on the go on any device. Sage X3 includes a complete mobile framework to deploy specific applications to your workforce and stakeholders as you need them.

## Take back control over your processes.

Eliminate inefficiencies, ensure compliance, and streamline operations with end-to-end integration of your business processes to control costs and improve profits and controls.

## Get the insight you need, when you need it.

Evaluate risks and monitor performance in real-time with user dashboards, self-service business intelligence, and reporting tools delivered on premise, on mobile or in the cloud.

## Gain agility and focus on your business.

Take advantage of enterprise-class business management functionality, security, and scalability at a fraction of the cost and complexity of typical business management solutions. Simplify IT management and free up resources to focus on more important projects. Embrace the power of Sage X3 to easily manage unpredictable new requirements and manage change whilst delivering the desired level of transparency, visibility and accountability.

## One system, anywhere at anytime.

Reduce costs by implementing a single system for your company's needs. Replace legacy systems that inhibit performance through duplicate processing, weak integrations and an overreliance on spreadsheets to make decisions.

## Integration made easy.

Over time, many Agri businesses have invested heavily in specific best-of-breed software solutions that are still required or they are needed as part of the transition phase to a new business management solution. Sage X3 delivers many integration possibilities whether batch or real-time using web services or java based technology. Interfaces that may be required include connectors to consolidation tools or operational systems such as procurement portals or custom applications to manage other types of business needs

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# Key features that drive the success in this environment

- Powerful compartmental cost calculations to ensure accurate costing, forecasting and reporting per machine, per farm, per contractor as needed.
- Comparison of inter compartmental ratios and performance delivered via Business Intelligence reporting anywhere, anytime with drill down analyses.
- Management, reporting and comparison of farmer and contractor production and performance levels.
- Integrated Warehouse management to ensure proper goods received and allow complex packing procedures on shipment and reporting to maximize available space and inventory turnaround.
- Integration to on site capital equipment such as sprinklers and graders to deliver true cost of farming.
- Suitable for all agri-business including fruit, livestock, poultry, milling, forestry and all associated businesses.
- Management of formulae and recipes, potency, by-products, multiple packaging units per product, shelf-life, lot-control and traceability, specific gravity and weight calculations.
- Timing, visibility and accuracy of information are vital in this fresh produce industry for the growers
- A key requirement is that of field to fork traceability, from planting stage through to final delivery to the customer



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# Sage X3 core business management capabilities and technology



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# Transparency, compliance and service delivery all made easy

There is an absolute need to review systems now. It is widely regarded as a difficult and challenging environment for agri-businesses. Both external and internal and external expectations are at an all-time high. The need to deliver exacting customer service whilst increasing profit levels has never been more necessary. Now is the time to review the technologies available to take back control and deliver an exceptional experience to customers.

Sage X3 is built to deliver both front and back office operations, running entirely in the browser and across any device. Our solution for Agriculture gives you total control over your supply chain, seamlessly integrates all processes from planting to harvesting, packaging to marketing as well as sales management, whilst providing visibility, traceability and adherence to quality controls such as HACCP, ISO etc. Sage X3 is the natural choice to deliver a prescribed solution for agri-business using pre-defined business rules and processes together with a superior user experience that leads the market.





THE ANSWER COMPANY



## About the Answer Company

The Answer Company is a leading supplier of business management software and technology consulting services. Since 1995, it has been helping businesses answer the difficult questions with regards to investments in technology and information systems. Working from offices across Canada, they serve national & international clients with a wide range of ERP solutions and numerous complimentary solutions that are powerful & flexible, and backed by industry expertise. The Answer Company's goal is to make businesses more successful at what they do and gain confidence to make profitable moves in their respective industries.

## About Sage

Sage energizes the success of businesses and their communities around the world through the use of smart technology and the imagination of our people. Sage has reimagined business and brings energy, experience and technology to inspire our customers to fulfil their dreams. We work with a thriving community of entrepreneurs, business owners, tradespeople, accountants, partners and developers who drive the global economy. Sage is a FTSE 100 company with 14,000 employees in 24 countries. For more information, visit [www.sage.com](http://www.sage.com).

## Sage X3

**Sage X3** is Sage Group's global ERP solution for mid-sized companies and subsidiaries of large groups with international demands. For over 10 years Sage X3 has been a proven and comprehensive ERP solution addressing mid-market companies' specific requirements and challenges in industries from manufacturing and services, to distribution and many more. 5,100 customers in 100+ countries worldwide have chosen Sage X3 because helps companies grow forward with faster, simpler and flexible ERP. For further information, please visit: [www.sagex3.com](http://www.sagex3.com)

For more info, visit: [www.theanswerco.com/](http://www.theanswerco.com/)

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